

# Optional Services Catalog

## --Customer Switching and Accessorial Services



MNA is a RailAmerica company

[www.railamerica.com](http://www.railamerica.com)

Please contact your local  
marketing representative if you  
have any questions concerning  
this service.

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This document is subject to the  
terms, conditions and guidelines  
provided in RailAmerica Tariff  
RA-1000.

The RA 1000 Section VI provides guidelines and provisions for switching and other accessorial charges. Please review these provisions as it applies to your business on the MNA. Any charges not covered on this MNA 7006 are subject to rules and provisions found in the RA 1000 Series Tariff.

# MNA 7006-11

(Cancels All Previous Issues)

Missouri & Northern Arkansas  
Railroad

## Customer Switching

## Billing Guarantee

## Timely Invoicing

Our top priority is to provide safe, reliable transportation for our customers. Part of that commitment is to maintain a fluid and adequate supply of rail cars and to ensure that all railcar assets, both railroad and privately-owned, are utilized as optimally as possible.



# CHARGE SCHEDULE

Intra-Plant Switch	\$175	Item 1000
Intra-Terminal Switch	\$225	Item 1010
Inter-Terminal Switch	\$425	Item 1020
Error Moves	UP - \$445 All Others - \$370	Item 1040
Car Released Without Bill of Lading	\$200	Item 1050
Special Train Charges	Minimum \$1,650	Item 1070
Closing Doors	\$150	Item 1080
Overload Charges	\$500	Item 1090
Rejected Cars	\$275	Item 1500
Diversion/Reconsignment	\$350	Item 1650
Weighing	Not Applicable	

See Addendum 1 for additional Switching charges and local rates on the MNA.

# BILLING GUARANTEES

As part of our efforts to streamline the billing process, we are committing to an expedited and simple billing process.

## BILLING – ON TIME ITEM 1100

**We commit to bill you on time**

We will issue Customer Switching and Accessorial Services invoices monthly.

## BILLING DISPUTES ITEM 1110

**We commit to addressing disputed bills quickly**

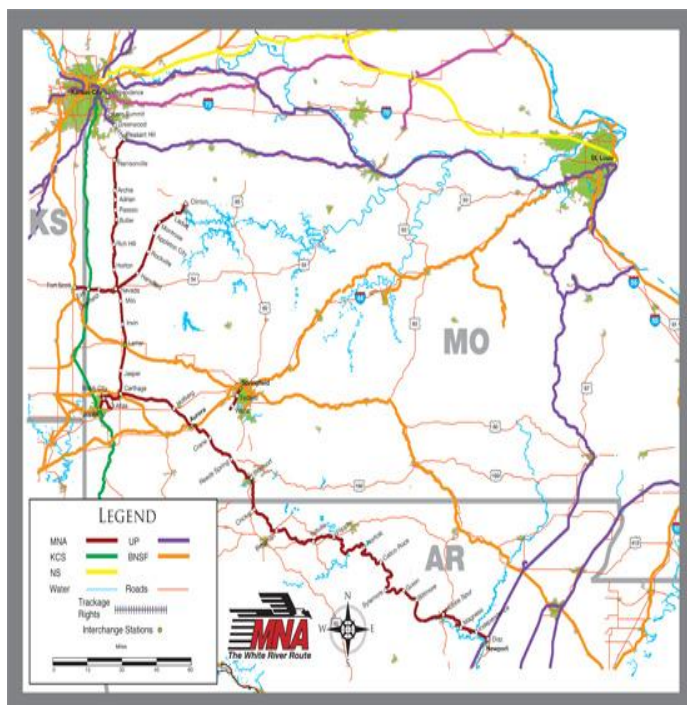
If you believe that there has been a billing error, we want to make it right as quickly as possible. To be eligible for this guarantee, you must submit your claim, in writing, within 30 days of the invoice date to: **RailAmerica Attn: Revenue Group · 7411 Fullerton Street, Suite 300 · Jacksonville, FL 32256**. Along with a brief description, your claim must include the car initial and number and the related invoice number.

[MNA-Billing@railamerica.com](mailto:MNA-Billing@railamerica.com)

## GUARANTEED ON-TIME RESPONSE ITEM 1120

**If we don't respond within 30 days, your dispute will be accepted "as is."**

We are committed to responding to your claim in a timely manner. If we do not respond to your dispute, in writing, within 30 days your dispute will be accepted as is.



# Optional Services Catalog

## --Customer Switching and Accessorial Services

# ADDENDUM 1

## MNA

RECIPROCAL SWITCHING				
DISTRICT	CONNECTING CARRIER	JUNCTION	CHARGE	NOTES
SPRINGFIELD	BNSF	SPRINGFIELD, MO	\$300 \$133	\$133 applies to Grain & Grain Products only
	<u>APPLICABLE ON SHIPMENTS TO/FROM</u> Green Seed Clariant Meeks Lumber Wholesale Lumber Dyke Lumber Acme Brick Carlisle Power Smurfitt Stone Container Wildcat Materials Shapiro Sales			
CARTHAGE	BNSF	AURORA, MO JOPLIN, MO	See Note Below	(1)
	<u>APPLICABLE ON SHIPMENTS TO/FROM</u> AAG ADM			
CARTHAGE	BNSF	AURORA, MO JOPLIN, MO	\$300 \$350	(6)
	<u>APPLICABLE ON SHIPMENTS TO/FROM</u> Americold Logistics and their tenants Cargill Oil & Shortenings Carthage Crushed Limestone Leggett & Platt, Inc.			
JOPLIN	KCS	JOPLIN, MO	\$300 \$475	(2) (3)
JOPLIN	BNSF	JOPLIN, MO AURORA, MO	See Note Below	(1)

		<u>APPLICABLE ON SHIPMENTS TO/FROM</u> Commercial Metals CSC Sugar Fifteenth Street Lumber Joplin Building Materials Midway Lumber Railroad Salvage & Restoration G.F. Wiededeman International Inc. Ridout Lumber Tamko Roofing Products (High Street Plant) Thermal Engineering International Trees Unlimited			
	JOPLIN	BNSF	JOPLIN, MO AURORA, MO	\$300 \$400	
		<u>APPLICABLE ON SHIPMENTS TO/FROM</u> Herrman Lumber Meeks Lumber Co. Tamko Roofing Products (Rangeline Road Plant)			
	AURORA	BNSF	AURORA, MO	\$300	
		<u>APPLICABLE ON SHIPMENTS TO/FROM</u> MFA Tyson Foods			
	LAMAR	BNSF	AURORA, MO	\$500 \$1000	(5)
		<u>APPLICABLE ON SHIPMENTS TO/FROM</u> Epoch Composites El Dorado Chemical MFA			(4)
<p>Note (1) – Switching charges will be absorbed in full by BNSF pursuant to Sale Agreement between MNA &amp; BNSF.  Note (2) – Rate applicable on all products except Hazardous Materials.  Note (3) – Rate applicable on Hazardous Materials.  Note (4) – Reciprocal switching rate applies to Epoch Composites traffic going to or coming from industries that are located on the BNSF and closed to reciprocal switching or that are local BNSF stations. BNSF must supply the shipper and origin or consignee and destination to receive benefit of this charge. Failure to supply this information will invoke the rate subject to Note 5.  Note (5) – Reciprocal switching rate applies to Epoch Composites traffic going to or coming from industries on the BNSF that are open to reciprocal switching or stations that are located on other than BNSF.  Note (6) – Rate applicable on if gross weight capacity is in excess of 263,000 pounds.</p>					
<b>INTERMEDIATE SWITCHING</b>					
	FROM/TO	FROM/TO	CHARGE	NOTES	
	BNSF	KCS	\$300		
	<b>DEFINITION OF LOCAL RATE DISTRICTS</b>		<u>DISTRICT NAME</u>	<u>LIMITS</u>	
			Batesville	MP 258.7 to MP 298.2	
			Cotter	MP 298.2 to MP 386.5	
			Branson	MP 386.5 to MP 480.0	
			Carthage	MP 480.0 to MP 530.0 MP 309.9 to MP 315.3	

	Joplin	MP 529.0 to MP 545.7 MP 334.39 to MP 330.2
	Nevada	MP 530.0 to MP 580.0
	Clinton	MP 316.9 to MP 265.2
	Fort Scott	MP 317.2 to MP 337.4
	Harrisonville	MP 580.0 to MP 643.3
	Springfield	Springfield / Wallis Branch

**STATION LISTING**

<b>NUMBER</b>	<b>STATION LISTING</b>	<b>STATE</b>	<b>LOCAL RATE DISTRICT</b>
6130	Adrian	MO	Harrisonville
22860	Appleton City	MO	Clinton
6200	Archie	MO	Harrisonville
40060	Atlas/ICI	MO	Joplin
4890	Aurora	MO	Carthage
2860	Batesville	AR	Batesville
4160	Bergman	AR	Branson
3040	Biltmore	AR	Batesville
4470	Branson	MO	Branson
6060	Butler	MO	Harrisonville
3410	Calico Rock	AR	Cotter
35280	Carthage	MO	Carthage
5330	Carytown	MO	Nevada
22660	Clinton	MO	Clinton
3820	Cotter	AR	Cotter
4790	Crane	MO	Branson
2890	Cushman	AR	Batesville
28270	Deerfield	MO	Ft Scott
2590	Diaz Jct.	AR	Batesville
35330	Dyno / Hercules	MO	Joplin
2730	Eastman	AR	Batesville
5150	Empire Spur	MO	Carthage
23315	Eve	MO	Ft Scott
3860	Flippin	AR	Branson
22630	FPE Spur	MO	Clinton
23390	Ft Scott	KS	Ft Scott
4520	Gretna	MO	Branson
23410	Griffith	KS	Ft Scott

3120	Guion	AR	Cotter
6320	Harrisonville	MO	Harrisonville
23040	Harwood	MO	Clinton
35330	Hercules / Dyno	MO	Joplin
4450	Hollister	MO	Branson
40060	ICI / Atlas	MO	Joplin
2680	Independence	AR	Batesville
5560	Irwin	MO	Nevada
5390	Jasper	MO	Nevada
35450	Joplin	MO	Joplin
23160	Ladue	MO	Clinton
5510	Lamar	MO	Nevada
2880	Limedale	AR	Batesville
6270	Lone Tree	MO	Harrisonville
22800	Montrose	MO	Clinton
2810	Moorefield	AR	Batesville
3300	Mount Olive	AR	Cotter
3080	Myersville	AR	Cotter
5750	Nevada	MO	Nevada
2700	Newark	AR	Batesville
3570	Norfolk	AR	Cotter
6370	Ore	MO	Harrisonville
6090	Passaic	MO	Harrisonville
2830	Pfeiffer Spur	AR	Batesville
6430	Pleasant Hill	MO	Harrisonville
4030	Pyatt	AR	Branson
4600	Reeds Springs	MO	Branson
5920	Rich Hill	MO	Harrisonville
22950	Rockville	MO	Clinton
5610	Sheldon	MO	Nevada
10220	Springfield	MO	Springfield
5060	Stotts City	MO	Carthage
3250	Sylamore	AR	Cotter
23170	Todd	MO	Clinton
23090	Walker	MO	Clinton
10330	Wallis	MO	Springfield
35380	Webb City	MO	Joplin
3920	Yellville	AR	Branson

**LOCAL RATES**

Except as otherwise provided (see exceptions), rates in this section apply on cars moving between districts on the MNA. These rates cannot be used in combination with any other rates. In addition to these rates, hazardous materials will be handled in accordance with the provisions of Note 2 of this section.

## Exceptions:

1. These rates are not applicable on Grain and Grain Products (See following section for applicable grain rates).
2. These rates will not apply on cars handled in connection with another carrier (See Note 1).
3. These rates are not applicable on unit trains (trains of the same product moving from one origin to one destination that exceed 10 cars).
4. These rates are not applicable on Coal (STCC 11).
5. These rates are not applicable on Passenger Cars (STCC 37 42) and Locomotives (STCC 37 41).

These rates are not applicable to shipments exceeding 263,000 gross pounds

<b>ORIGINATING DISTRICT</b>	<b>TERMINATING DISTRICT</b>	<b>RATE IN \$ / CAR</b>
Batesville	Batesville	340
	Branson	680
	Carthage	850
	Clinton	1,020
	Cotter	450
	Ft Scott	1,020
	Harrisonville	1,130
	Joplin	960
	Nevada	960
	Springfield	1,130
Branson	Batesville	680
	Branson	340
	Carthage	565
	Clinton	790
	Cotter	450
	Ft Scott	790
	Harrisonville	900
	Joplin	35
	Nevada	735
	Springfield	900
Carthage	Batesville	850
	Branson	565
	Carthage	340
	Clinton	680
	Cotter	735
	Ft Scott	680
	Harrisonville	790
	Joplin	450
	Nevada	565
	Springfield	790
Clinton	Batesville	1,020
	Branson	790
	Carthage	680
	Clinton	340
	Cotter	900
	Ft Scott	565
	Harrisonville	565
	Joplin	820
	Nevada	450
	Springfield	1,020

**LOCAL RATES CONT'D**

<b>ORIGINATING DISTRICT</b>	<b>TERMINATING DISTRICT</b>	<b>RATE IN \$ / CAR</b>
Cotter	Batesville	450
	Branson	450
	Carthage	735
	Clinton	900
	Cotter	340
	Ft Scott	900
	Harrisonville	1,020
	Joplin	850
	Nevada	850
	Springfield	1,020
Ft Scott	Batesville	1,020
	Branson	790
	Carthage	680
	Clinton	565
	Cotter	900
	Ft Scott	340
	Harrisonville	565
	Joplin	820
	Nevada	450
	Springfield	1,020
Harrisonville	Batesville	1,130
	Branson	900
	Carthage	790
	Clinton	565
	Cotter	1,020
	Ft Scott	565
	Harrisonville	340
	Joplin	850
	Nevada	510
	Springfield	790
Joplin	Batesville	960
	Branson	735
	Carthage	450
	Clinton	820
	Cotter	850
	Ft Scott	820
	Harrisonville	850
	Joplin	340
	Nevada	620
	Springfield	900
Nevada	Batesville	960
	Branson	735
	Carthage	565
	Clinton	450
	Cotter	850
	Ft Scott	450
	Harrisonville	510
	Joplin	620
	Nevada	340
	Springfield	900

Springfield	Batesville	1,130
	Branson	900
	Carthage	790
	Clinton	1,020
	Cotter	1,020
	Ft Scott	1,020
	Harrisonville	790
	Joplin	900
	Nevada	900
	Springfield	340

**Note 1: Switching charges will not be absorbed. MNA will charge applicable switching charges of connecting carrier in addition to MNA charges.**

**Note 2: An additional charge of \$130 per car will be applied to the transportation of hazardous materials.**

	<b>LOCAL GRAIN RATES</b> COMMODITY = Grain & Grain Products	Applicable between Stations on the MNA
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**EXPLANATION OF GROUPS**

<u>Group A</u>	<u>Group B</u>	<u>Group C</u>
Carthage, MO	Adrian, MO	Appleton City, MO
Jasper, MO	Butler, MO	Montrose, MO
Lamar, MO	Harrisonville, MO	Rockville, MO
Nevada, MO	Passaic, MO	Walker, MO
Sheldon, MO		Eve, MO
		Deerfield, MO

Rates (See Notes 1 & 2)

**FROM**

Group

(See explanation of Group Above)

TO	A			B			C		
Aurora, MO	\$518			\$672			\$692		
Batesville, AR	\$967			\$967			\$1,114		
Newark, AR	\$967			\$967			\$1,114		
Bergman, AR	\$771			\$846			\$899		
Carthage, MO	\$358			\$408			\$473		
Cotter, AR	\$794			\$870			\$925		
Lamar, MO	\$353			\$402			\$440		
Nevada, MO	\$353			\$402			\$440		
Eve, MO - C	\$309			\$309			\$309		

**ROUTE:** MNA Direct

Note 1 – Shipment must be made in equipment with AAR Car Type C (Covered Hopper).

Note 2 – Switching charges will not be absorbed.

Note 3 – Rates applicable only on shipments that do not exceed gross weight capacity of 263,000 pounds. Contact Manager Marketing & Sales for rates in excess of 263,000 pounds.

## Railcar Repair/Re-Railing Charges

The car repair charges on the **MNA** are as follows:

<b>Truck</b>	\$1.35 per mile per vehicle (both ways)
<b>Labor</b>	\$70.00 per hour per employee plus expenses \$101.75 per hour per employee plus overtime
<b>Re-railing Frogs</b>	\$100.00 minimum

**MNA** will charge the following to rerail any car derailed due to negligence of the industry:

**Rerailing Service:** **MNA** will charge \$200.00 per man hour (minimum of 2 hours per man) plus the cost of any material used.

**Locomotive Use:** In addition to Rerailing Service charges specified in the above provision, a charge of \$200.00 per locomotive hour will apply to use the **MNA** locomotives to rerail a rail car. If locomotives must be dispatched to the derailment site, time will be computed from the time the crew is dispatched to the site, until return to their normal duty station.

These charges will be assessed to the customer when the repair or derailment has been determined to be the absolute fault of the industry. Charges for repairs to track, ties, and derails will be assessed as necessary. **MNA**'s shop personnel will repair damage done to cars and/or locomotives and charge it to the customer. **MNA** will make every attempt to keep these costs to a minimum.

## Capacities and Dimensions of Cars

The maximum gross weight on rail on the **MNA** without special clearance is 286,000 lbs.

## Handling of Empty Freight Cars

*This provision will not apply when the empty movement is immediately preceded by a loaded revenue movement on **MNA** and empty is returned to original interchange or if the empty movement is immediately followed by a loaded revenue movement on **MNA***

This provision applies on all types of rail cars, including, but not limited to, cars provided by railroads, leased cars and cars bearing other than railroad reporting marks, but not including passenger train cars.

The charge for movement of empty cars is \$2.00 per mile, subject to a minimum of 150 miles. **MNA** will not be responsible for the payment of any per diem or mileage charges, nor will **MNA** absorb any switch charges. This rate will apply only to movement of cars in regularly scheduled train service.

If special train service is required for movements other than those listed above, charges contained in the Charge Schedule on page 2 of this Catalog will apply.

**MNA**'s accepts no liability for loss and damage of these empty railcars.

### **Public Corn Rates**

**Origins: Harrisonville, MO / Adrian, MO / Lamar, MO**

**Destination: Springdale, AR**

- Railroad Supplied Covered Hoppers
- STCC: 01-132-15 Corn
- Route: MNA-AURA-BNSF-MONEM-AM
- Rate: \$1289.00 per car
- Effective 11-17-10 Expires: 10-31-11
- Must move Freight Collect

### **Public Soybean Meal Rates**

**Origin: Eve, MO**

**Destinations: Purdy, MO / Cassville, MO / Springdale, AR**

- Railroad or Private Supplied Covered Hoppers
- STCC: 20-923-14 Soybean Meal
- Route: MNA-AURA-BNSF-MONEM-AM
- Rate: \$1289.00 per car
- Effective 10-1-11 Expires: 12-31-11
- Must move Freight Collect